

1. TITLE OF THE CERTIFICATE (DE)

**Zeugnis über die Prüfung zum anerkannten Fortbildungsberuf
Geprüfter Betriebswirt nach dem Berufsbildungsgesetz und Geprüfte Betriebswirtin
nach dem Berufsbildungsgesetz-Master Professional in Business Management nach
dem Berufsbildungsgesetz**

2. TRANSLATED TITLE OF THE CERTIFICATE (EN)

**Certificate on completion of the recognized further training examination for
advanced training qualification of Master Professional in Business Management
according to the Vocational Training Act**

This translation has no legal status.

3. PROFILE OF SKILLS AND COMPETENCES

- Develop targeted and responsible solutions for corporate problems, particularly related to the challenges of international competition, building on entrepreneurial expertise and taking account of the economic, ecological and social dimension of sustainable management
- Define and implement a strategic approach towards sustainable corporate management
- Develop the organizational framework for company operations using modern information and communications technologies
- Select and use personnel management tools to ensure the attainment of corporate objectives
- Manage and coordinate corporate performance processes taking the regulatory framework into account
- Perform tasks using their business management expertise as well as methodical and social skills and building on a value-based, strategic understanding of business operations.

4. RANGE OF OCCUPATIONS ACCESSIBLE TO THE HOLDER OF THE CERTIFICATE

Certified business economists under the Vocational Training Act (BBiG) fulfil managerial functions in private and public enterprises of different size or work as self-employed professionals. They are responsible for solving complex planning, managerial, organizational and supervisory tasks independently, using instruments of operations control and personnel management. As company managers, they implement their strategies in corporate operations and manage human resources.

(*) Explanatory notes

This document is designed to provide additional information about the specified certificate and does not have any legal status in itself. The format of the description is based on the following texts: Council Resolution 93/C 49/01 of 3 December 1992 on the transparency of qualifications, Council Resolution 96/C 224/04 of 15 July 1996 on the transparency of vocational training certificates, and Recommendation 2001/613/EC of the European Parliament and of the Council of 10 July 2001 on mobility within the Community for students, persons undergoing training, volunteers, teachers and trainers.

More information on transparency is available at: www.cedefop.eu.int/transparency

5. OFFICIAL BASIS OF THE CERTIFICATE

<p>Name and status of the body awarding the certificate Chamber of Industry and Commerce (<i>Industrie- und Handelskammer, IHK</i>)</p>	<p>Name and status of the national/regional authority providing accreditation/recognition of the certificate Chamber of Industry and Commerce</p>
<p>Level of the certificate (national or international) ISCED 2011 Level 65 These qualifications are referenced to level 7 of both the German and the European Qualifications Framework (DQR, EQF); see http://www.dqr.de/content/2316.php#qs-result.</p>	<p>Grading scale/Pass requirements (**) 100 - 92 points = 1 = excellent 91 - 81 points = 2 = good 80 - 67 points = 3 = average 66 - 50 points = 4 = pass 49 - 30 points = 5 = poor 29 - 0 points = 6 = fail The candidate passed all examinations required for the completion of further training.</p>
<p>Access to next level of education and training There is no further level of qualification.</p>	<p>International agreements</p>
<p>Legal basis Ordinance for the examination leading to the recognised advanced training qualification of Master Professional in Business Management according to the Vocational Training Act from 18.12.2020, (Federal Law Gazette, BGBl. I p. 3079)</p>	

6. OFFICIALLY RECOGNIZED WAYS OF ACQUIRING THE CERTIFICATE

<p>The certificate is acquired through passing the examination administered by the body mentioned in section 5 above. Before sitting the examination, candidates must furnish proof of</p> <ol style="list-style-type: none"> 1. Success in the upgrading training examination as <i>Fachwirt</i> or <i>Fachkaufmann</i> administered by the IHK or successful completion of comparable commercial further training or 2. Successful completion of a state-administered or state-recognized examination at a trade school offering commercial training for graduates of dual training programmes, followed by at least three years of relevant practical work or 3. Relevant skills and competences.
<p>Additional information The skills and competences of which proof is to be furnished in the further training examination are usually acquired during many years of practical work and within the framework of education measures. Courses are offered in preparation for the examination; their duration and content is geared to the different specialist and managerial tasks. Translations of the certificate can be obtained from the body mentioned in section 5 above.</p>

(**)Note

“Simplified grade scale” The official grade scale is contained in the appendices of the “ordinance” specified under legal basis.