

1. TITLE OF THE CERTIFICATE (DE)

**Zeugnis über die Prüfung zum anerkannten Fortbildungsabschluss
Geprüfter Betriebswirt und Geprüfte Betriebswirtin nach der Handwerksordnung**

2. TRANSLATED TITLE OF THE CERTIFICATE (EN)

**Certificate on completion of the recognized further training examination for
Certified business economist under the Crafts Code**

This translation has no legal status.

3. PROFILE OF SKILLS AND COMPETENCES

- Assess legal, economic, political and international developments
- Analyse market-related and in-house processes in the company
- Plan the company's strategy and implement it in day-to-day operations through managerial control
- Improve the organization and business operations of the company in keeping with its strategy on a lasting basis
- Identify and develop the company's position in procurement and sales markets on the basis of its strategy
- Plan and implement personnel recruitment in strategic terms and develop and manage human resources.

4. RANGE OF OCCUPATIONS ACCESSIBLE TO THE HOLDER OF THE CERTIFICATE

Certified business economists under the Crafts Code (HwO) run craft businesses independently and in a responsible and sustainable manner by engaging in strategic corporate development and company management, steering operations to pursue the company's objectives and managing human resources.

(*) Explanatory notes

This document is designed to provide additional information about the specified certificate and does not have any legal status in itself. The format of the description is based on the following texts: Council Resolution 93/C 49/01 of 3 December 1992 on the transparency of qualifications, Council Resolution 96/C 224/04 of 15 July 1996 on the transparency of vocational training certificates, and Recommendation 2001/613/EC of the European Parliament and of the Council of 10 July 2001 on mobility within the Community for students, persons undergoing training, volunteers, teachers and trainers.

More information on transparency is available at: www.cedefop.eu.int/transparency

5. OFFICIAL BASIS OF THE CERTIFICATE

<p>Name and status of the body awarding the certificate Chamber of Skilled Crafts (<i>Handwerkskammer</i>)</p>	<p>Name and status of the national/regional authority providing accreditation/recognition of the certificate Chamber of Skilled Crafts</p>
<p>Level of the certificate (national or international)</p> <p>ISCED 2011 Level 65</p> <p>These qualifications are referenced to level 7 of both the German and the European Qualifications Framework (DQR, EQF); see publication of 25 June 2015 (BAnz AT 22.07.2015 p. 4).</p>	<p>Grading scale/Pass requirements (**)</p> <p>100 - 92 points = 1 = excellent 91 - 81 points = 2 = good 80 - 67 points = 3 = average 66 - 50 points = 4 = pass 49 - 30 points = 5 = poor 29 - 0 points = 6 = fail</p> <p>The candidate passed all examinations required for the completion of further training.</p>
<p>Access to next level of education and training</p> <p>There is no further level of qualification.</p>	<p>International agreements</p>
<p>Legal basis</p> <p>Regulations governing the recognized further training examination for certified business economist under the Crafts Code of 13 March 2011 (BGBl. I p. 511)</p>	

6. OFFICIALLY RECOGNIZED WAYS OF ACQUIRING THE CERTIFICATE

<p>The certificate is acquired through passing the examination administered by the body mentioned in section 5 above. Before sitting the examination, candidates must furnish proof of</p> <ol style="list-style-type: none"> 1. Successful completion of a master craftsman's examination or 2. Completion of a recognized further training examination governed by the Vocational Training Act (BBiG) for <i>Industriemeister</i>, <i>Fachwirt</i>, <i>Fachkaufmann</i> or <i>Fachmeister</i> or an examination for state-certified technical engineer or comparable final qualifications awarded by a state-funded or state-recognized academic institution and at least one year of relevant work experience or 3. Completion of a further training course imparting other relevant qualifications and at least three years of relevant work experience or 4. Relevant skills and competences.
<p>Additional information</p> <p>The skills and competences of which proof is to be furnished in the further training examination are usually acquired during many years of practical work and within the framework of education measures. Courses are offered in preparation for the examination; their duration and content is geared to the different specialist and managerial tasks.</p> <p>Translations of the certificate can be obtained from the body mentioned in section 5 above.</p>

() Note**

Simplified grading scale; for official grading scale see Sixth Ordinance Amending Further Training Examination Regulations of 9 December 2019 (Federal Law Gazette Part I, p. 2153)