

**1. TITLE OF THE CERTIFICATE (DE)**

**Zeugnis über Prüfung zum anerkannten Fortbildungsabschluss  
Geprüfter Fachwirt für Energiewirtschaft und  
Geprüfte Fachwirtin für Energiewirtschaft**

**2. TRANSLATED TITLE OF THE CERTIFICATE (EN)**

**Certificate on completion of the recognized further training examination for  
*Certified senior energy management clerk***

This translation has no legal status.

**3. PROFILE OF SKILLS AND COMPETENCES**

- Supporting the development and implementation of strategic corporate objectives
- Assessing processes and cash flows related to energy management and evaluating their significance and influence on corporate goals
- Developing sales strategies as well as deriving and marketing products and corresponding contracts based on the needs of the customers
- Performing portfolio management as part of risk management
- Coordinating the planning, construction and operation of power grids; implementing requirements of network industry regulatory authorities, taking into account the cooperation between network operators and their market partners
- Applying calculation and controlling mechanisms, creating variance analyses, identifying and assessing vulnerabilities and risks and developing solutions
- Communicating with internal and external partners as appropriate for the situation
- Working in a team and performing project management tasks
- Managing human resources, promoting professional development and
- Planning and managing vocational training.

**4. RANGE OF OCCUPATIONS ACCESSIBLE TO THE HOLDER OF THE CERTIFICATE**

Certified energy management specialists are responsible for the independent management of fields related to energy management in energy companies (especially network operators, energy suppliers and energy service providers), in energy associations and in energy-intensive industrial enterprises. In this context, they motivate, support and manage staff.

**(\*)Explanatory notes**

This document is designed to provide additional information about the specified certificate and does not have any legal status in itself. The format of the description is based on the following texts: Council Resolution 93/C 49/01 of 3 December 1992 on the transparency of qualifications, Council Resolution 96/C 224/04 of 15 July 1996 on the transparency of vocational training certificates, and Recommendation 2001/613/EC of the European Parliament and of the Council of 10 July 2001 on mobility within the Community for students, persons undergoing training, volunteers, teachers and trainers.

More information on transparency is available at: [www.cedefop.eu.int/transparency](http://www.cedefop.eu.int/transparency)

## 5. OFFICIAL BASIS OF THE CERTIFICATE

<b>Name and status of the body awarding the certificate</b> Chamber of Industry and Commerce <i>(Industrie- und Handelskammer, IHK)</i>	<b>Name and status of the national/regional authority providing accreditation/recognition of the certificate</b> Chamber of Industry and Commerce <i>(Industrie- und Handelskammer, IHK)</i>
<b>Level of the certificate (national or international)</b> These qualifications are referenced to level 6 of both the German and the European Qualifications Framework;  ISCED 2011 Level 655*	<b>Grading scale/Pass requirements (**)</b> 100 - 92 points = 1 = excellent 91 - 81 points = 2 = good 81 - 67 points = 3 = average 67 - 50 points = 4 = pass 50 - 30 points = 5 = poor 30 - 0 points = 6 = fail The candidate passed all examinations required for the completion of further training.
<b>Access to next level of education and training</b> <ul style="list-style-type: none"> <li>- Certified business economist (<i>Geprüfte/r Betriebswirt/in</i>) under the Vocational Training Act (<i>Berufsbildungsgesetz, BBiG</i>)</li> <li>- Certified vocational training specialist (<i>Geprüfte/r Berufspädagoge/in</i>)</li> </ul>	<b>International agreements</b>
<b>Relevant legislation</b> Regulations governing the recognized further training qualifications for certified energy management specialist of 09 May 2017 (Federal Law Gazette Part I p. 1163)	

## 6. OFFICIALLY RECOGNIZED WAYS OF ACQUIRING THE CERTIFICATE

<p>The certificate is acquired by passing the examination administered by the body mentioned in section 5 above. Before sitting the examination, candidates must furnish proof of</p> <ol style="list-style-type: none"> <li>1. Successful completion of training for a recognized commercial or administrative occupation with a programme duration of three years, followed by at least one year of relevant practical work,</li> <li>2. Successful completion of training for another recognized commercial or administrative occupation, followed by at least two years of relevant practical work,</li> <li>3. Successful completion of training for a recognized technical occupation with a programme duration of at least three years, followed by at least two years of relevant practical work, or</li> <li>4. At least five years of relevant practical work.</li> </ol>
<b>Additional information</b> The skills and competences of which proof is to be furnished in the further training examination are usually acquired during many years of practical work and within the framework of education measures. Courses are offered in preparation for the examination; their duration and content are geared to the different specialist and managerial tasks.  Translations of the certificate can be obtained from the IHK.

### (\*\*)Note

Simplified grading scale; for official grading scale see Sixth Ordinance Amending Further Training Examination Regulations of 9 December 2019 (Federal Law Gazette Part I p. 2153)