

1. TITLE OF THE CERTIFICATE (DE)

**Zeugnis über die Prüfung zum anerkannten Fortbildungsberuf
Geprüfter Fachwirt/Geprüfte Fachwirtin für Güterverkehr und Logistik**

2. TRANSLATED TITLE OF THE CERTIFICATE (EN)

**Certificate on completion of the recognized further training examination for
Certified senior clerk for freight transport and logistics**

This translation has no legal status.

3. PROFILE OF SKILLS AND COMPETENCES

- Plan, coordinate, control and optimize services provision in freight transport and logistics
- Analyse logistics requirements and develop market-oriented and customized solutions
- Market freight transport and logistics services
- Cooperate in planning services provision and pricing
- Negotiate and draft freight transport and logistics services contracts
- Cooperate in the commercial control of business operations
- Supervise staff and promote their professional development
- Organize vocational training
- Develop and manage projects
- Organize internal and external communication and cooperation
- Contribute to quality, health and environmental management.

4. RANGE OF OCCUPATIONS ACCESSIBLE TO THE HOLDER OF THE CERTIFICATE

Certified senior clerks for freight transport and logistics work in the transport sector and in large industrial and trading companies offering their own transport services. They perform high-level specialist and managerial tasks in various branches of freight transport and logistics independently and on their own responsibility. They manage organizational units, plan and control the provision of services in freight transport and logistics and analyse and assess the result on the basis of economic efficiency and quality requirements. They develop market-oriented and customized services.

(¹) Explanatory notes

This document is designed to provide additional information about the specified certificate and does not have any legal status in itself. The format of the description is based on the following texts: Council Resolution 93/C 49/01 of 3 December 1992 on the transparency of qualifications, Council Resolution 96/C 224/04 of 15 July 1996 on the transparency of vocational training certificates, and Recommendation 2001/613/EC of the European Parliament and of the Council of 10 July 2001 on mobility within the Community for students, persons undergoing training, volunteers, teachers and trainers.

More information on transparency is available at: www.cedefop.eu.int/transparency

5. OFFICIAL BASIS OF THE CERTIFICATE

<p>Name and status of the body awarding the certificate Chamber of Industry and Commerce (<i>Industrie- und Handelskammer, IHK</i>)</p>	<p>Name and status of the national/regional authority providing accreditation/recognition of the certificate Chamber of Industry and Commerce</p>
<p>Level of the certificate (national or international) ISCED 2011 Level 65 These qualifications are referenced to level 6 of both the German and the European Qualifications Framework (DQR, EQF); see publication of 1 August 2013 (BAnz AT 20.11.2013 B2).</p>	<p>Grading scale/Pass requirements (**) 100 - 92 points = 1 = excellent 91 - 81 points = 2 = good 80 - 67 points = 3 = average 66 - 50 points = 4 = pass 49 - 30 points = 5 = poor 29 - 0 points = 6 = fail The candidate passed all examinations required for the completion of further training.</p>
<p>Access to next level of education and training The further training examination gives access to the next level of qualifications</p> <ul style="list-style-type: none"> • Certified business economist under the Vocational Training Act (<i>Geprüfter Betriebswirt/Geprüfte Betriebswirtin, BBiG</i>) • Certified business economist under the Crafts Code (<i>Geprüfter Betriebswirt/Geprüfte Betriebswirtin, HwO</i>) • Certified vocational training specialist (<i>Geprüfter Berufspädagoge/Geprüfte Berufspädagogin</i>) <p>as well as access to advanced programmes in higher education.</p>	<p>International agreements</p>
<p>Legal basis Regulations governing the recognized further training examination for certified senior clerk for freight transport and logistics of 13 February 2013 (BGBl. I p. 236); last amended by the regulations of 26 March 2014 (BGBl. I p. 274)</p>	

6. OFFICIALLY RECOGNIZED WAYS OF ACQUIRING THE CERTIFICATE

The certificate is acquired through passing the examination administered by the body mentioned in section 5 above. Before sitting the examination, candidates must furnish proof of

1. Successful completion of training in a recognized commercial occupation in the freight transport and logistics sector, followed by at least one year of relevant practical work or
2. Successful completion of a three-year course of training in another recognized commercial or administrative occupation, followed by at least two years of relevant practical work or
3. At least five years of relevant practical work or
4. Relevant skills and competences.

Additional information

The skills and competences of which proof is to be furnished in the further training examination are usually acquired during many years of practical work and within the framework of education measures. Courses are offered in preparation for the examination; their duration and content are geared to the different specialist and managerial tasks.

Translations of the certificate can be obtained from the body mentioned in section 5 above.

() Note**