

**1. TITLE OF THE CERTIFICATE (DE)**

**Zeugnis über die Prüfung zum anerkannten Fortbildungsberuf  
Geprüfter Fachwirt/Geprüfte Fachwirtin für Logistiksysteme**

**2. TRANSLATED TITLE OF THE CERTIFICATE (EN)**

**Certificate on completion of the recognized further training examination for  
Certified commercial clerk for logistics systems**

This translation has no legal status.

**3. PROFILE OF SKILLS AND COMPETENCES**

- Advise internal and external customers on the organization of logistics processes
- Analyse and assess value chains from a business management perspective
- Develop logistics strategies
- Plan, coordinate and manage the implementation of logistics solutions in projects
- Analyse and enhance existing logistics processes
- Observe quality management systems
- Supervise staff and promote their professional development
- Organize vocational training.

**4. RANGE OF OCCUPATIONS ACCESSIBLE TO THE HOLDER OF THE CERTIFICATE**

Certified commercial clerks for logistics systems work in all sectors involving freight movement such as transport, industry and trade. They are responsible for designing an entire cross-operational process from a logistics perspective and in this context perform managerial tasks and advise customers.

**(\*) Explanatory notes**

This document is designed to provide additional information about the specified certificate and does not have any legal status in itself. The format of the description is based on the following texts: Council Resolution 93/C 49/01 of 3 December 1992 on the transparency of qualifications, Council Resolution 96/C 224/04 of 15 July 1996 on the transparency of vocational training certificates, and Recommendation 2001/613/EC of the European Parliament and of the Council of 10 July 2001 on mobility within the Community for students, persons undergoing training, volunteers, teachers and trainers.

More information on transparency is available at: [www.cedefop.eu.int/transparency](http://www.cedefop.eu.int/transparency)

## 5. OFFICIAL BASIS OF THE CERTIFICATE

<p><b>Name and status of the body awarding the certificate</b> Chamber of Industry and Commerce (<i>Industrie- und Handelskammer, IHK</i>)</p>	<p><b>Name and status of the national/regional authority providing accreditation/recognition of the certificate</b> Chamber of Industry and Commerce</p>
<p><b>Level of the certificate (national or international)</b>  ISCED 2011 Level 65 These qualifications are referenced to level 6 of both the German and the European Qualifications Framework (DQR, EQF); see <a href="http://www.dqr.de/content/2316.php">www.dqr.de/content/2316.php</a>.</p>	<p><b>Grading scale/Pass requirements (**)</b> 100 - 92 points = 1 = excellent 91 - 81 points = 2 = good 80 - 67 points = 3 = average 66 - 50 points = 4 = pass 49 - 30 points = 5 = poor 29 - 0 points = 6 = fail The candidate passed all examinations required for the completion of further training.</p>
<p><b>Access to next level of education and training</b> The further training examination gives access to the next level of qualifications</p> <ul style="list-style-type: none"> <li>• Certified business economist under the Vocational Training Act (<i>Geprüfter Betriebswirt/Geprüfte Betriebswirtin, BBiG</i>)</li> <li>• Certified business economist under the Crafts Code (<i>Geprüfter Betriebswirt/Geprüfte Betriebswirtin, HwO</i>)</li> <li>• Certified vocational training specialist (<i>Geprüfter Berufspädagoge/Geprüfte Berufspädagogin</i>)</li> </ul> <p>as well as access to advanced programmes in higher education.</p>	<p><b>International agreements</b></p>
<p><b>Legal basis</b> Regulations governing the recognized further training examination for certified commercial clerk for logistics systems of 13 February 2013 (BGBl. I p. 241); last amended by the regulations of 21 August 2014 (BGBl. I p. 1459)</p>	

## 6. OFFICIALLY RECOGNIZED WAYS OF ACQUIRING THE CERTIFICATE

<p>The certificate is acquired through passing the examination administered by the body mentioned in section 5 above. Before sitting the examination, candidates must furnish proof of</p> <ol style="list-style-type: none"> <li>1. Successful completion of training for the recognized occupation of freight forwarding and logistics services clerk (<i>Kaufmann/Kauffrau für Spedition und Logistikdienstleistung</i>) or forwarding clerk (<i>Speditionskaufmann/Speditionskauffrau</i>) or industrial clerk (<i>Industriekaufmann/Industriekauffrau</i>) or management assistant in wholesale and foreign trade (<i>Kaufmann/Kauffrau im Groß- und Außenhandel</i>) or shipping and chartering manager (<i>Schiffahrtskaufmann/Schiffahrtskauffrau</i>), followed by at least one year of relevant practical work or</li> <li>2. Successful completion of a three-year course of training in another recognized commercial or administrative occupation, followed by at least two years of relevant practical work or</li> <li>3. Successful completion of a three-year course of training in another recognized commercial or administrative occupation or in the recognized occupation of warehouse logistics operator (<i>Fachkraft für Lagerlogistik</i>), followed by at least two years of relevant practical work or</li> <li>4. Successful completion of a three-year course of training in another recognized occupation, followed by at least three years of relevant practical work or</li> <li>5. At least five years of relevant practical work or</li> <li>6. Relevant skills and competences.</li> </ol>
<p><b>Additional information</b> The skills and competences of which proof is to be furnished in the further training examination are usually acquired during many years of practical work and within the framework of education measures. Courses are offered in preparation for the examination; their duration and content are geared to the different specialist and managerial tasks. Translations of the certificate can be obtained from the body mentioned in section 5 above.</p>

(\*\*) Note